



# Worthy News



July 2017 Newsletter, June Results

## Ordering Deadlines

31: Last day for orders, last day of month

## Seminar 2018

Start checking out InTouch for out all the cool Seminar 2018 promotions!

Go online to check out the All-Star Consultant Consistency Challenge! The Kate Spade Collection are the prizes!



Queen of Wholesale:  
Alicia C. Hawes



Queen of Sharing:  
*This could be you!*

# Let's go places

It's back and even better! Each month during the 2017 - 2018 Seminar year that you place a cumulative \$600 or more wholesale Section 1 order, you will earn an exclusive designer charm bracelet!

These bracelets are stunning and have been designed by one of the most prestigious jewelry designers in the U.S., R.J. Graziano!



# Seminar 2017 - 2018 Promotions!

NEW  
FACES  
*take you*  
PLACES



*Take the  
Challenge*

July 1, 2017 – June 30, 2018

For each month during the 2017-2018 Seminar year that an Independent Beauty Consultant places a cumulative \$600 or more wholesale Section 1 order, she will receive an exclusively designed charm bracelet by renowned jewelry designer R.J. Graziano.

*Build  
Your Team!*

if you have the highest number of qualified new personal team members in your Seminar at the end of the contest period, you could win the grand prize – a \$5,000 trip voucher for the vacation of your dreams! There are also great monthly prizes you could earn along the way.



until Dec 31, 2017



# On Target Stars and Star Consultants



1st Quarter Ends - Sept. 15, 2017

	Total	Sapphire	Ruby	Diamond	Emerald	Pearl
ALICIA HAWES	\$1,514.50	\$285.50	\$885.50	\$1,485.50	\$2,085.50	\$3,285.50
ANNE BROOKS	\$552.50	\$1,247.50	\$1,847.50	\$2,447.50	\$3,047.50	\$4,247.50
TABATHA BLUFORD	\$464.50	\$1,335.50	\$1,935.50	\$2,535.50	\$3,135.50	\$4,335.50
NICOLE BLACK	\$420.50	\$1,379.50	\$1,979.50	\$2,579.50	\$3,179.50	\$4,379.50

## DIQ TRACKING

Become a DIQ in 1 - 4 months based on when you achieve the below:

- \$18,000 cumulative unit wholesale production
- 24 total active unit members
- \$4,000 per month minimum wholesale to continue qualifying (even if you've reached \$18,000)
- 5 of the DIQ's personal tmbrs must be qualified

TRACK TO \$18,000 WHOLESALE PRODUCTION:



\$4,000 TEAM PRODUCTION EACH MONTH?



NOW TRACK TO 24 UNIT MEMBERS:



TRACK TO 5 PERSONAL QUALIFIED TMS



# Recruiters and their team!

\* You are currently inactive. It only takes a \$225 wholesale order to get back on track!

#T Status

Star Team Builders

Recruiter :Beverly D. Adams

Mary Brown

NyUmmisha Johnson

Bridget S. Mangle

Lisa A. Moon

\* Felicia L. Langley

\* Shavada Lee

\* Regina Sullivan

# Monique E. Hunter

Recruiter :Tabatha V. Bluford

Roberta Mazyck

Dominique Montgomery

Bonita C. Wheeler

\* Velma Bluford

\* Hannah W. Crews

# Shantis L. Bluford

# Rotunda A. Choice

# Letitia A. Hope

# Jaselyn S. Jennings

# Akebia M. McCree

Senior Consultants

Recruiter :Alicia C. Hawes

Marissa Gillis

Ashley M. Wheeler

\* Shatoria Ballenger

\* Carrie Hawes

\* Chasity C. Lyles

\* Damita L. Parks

\* Camryn A. Scott

\* Loretta J. Singleton

\* Mary M. Wheeler

# Christina R. Arthur

# Tina M. Foggie

# Melissa Johnson

# Urena Kershaw

# Latonya Littlejohn

# Tamonya Murphy Smith

# Tawanna N. Tate

# C. Woodward-Fowler

# Lakita Young

# Welcome!

Starting Something  
Beautiful....

From

Sharing Dreams...

*Let's fill this area up!*

Recruiter :Crystal Y. Pannell

Shakia A. Williams

Recruiter :Johnnie M. Stephens

Nicole Black

\* Ashley M. Black

\* Vickey A. Peake

\* Carrie D. Stephens

Recruiter :Robin N. Webster

Cheryl E. Isibor

Andrea L. Mccray

# Shelley Seegars

Recruiter :Bonita C. Wheeler

Alicia C. Hawes

\* Alyssa N. Fisher

Recruiter :Shakia A. Williams

Nikki Mcmannus

*Bravo!*

## Steps to Success

### Senior Consultant

1-2 active Team Members.  
4% Commission.

### Star Recruiter

3+ active Team Members.  
4% Commission.  
Wearing the Red Jacket.

### Team Leader

5+ active Team Members.  
Wearing the Red Jacket.  
9-13% Commission Team.



### On Target for Car!

5+ active personal team  
member & \$5,000 w/s  
growing to 16 actives and  
\$23,000 w/s in 1-4 months.



**NEW  
FACES**  
*take you*  
**PLACES**



**Build  
Your Team!**



### **Monthly Achievers**

For each month during the challenge period (July through December 2017), the Independent Beauty Consultant with the highest number of new personal team members in her unit (minimum of two) will receive a prize.

### **Grand Prize Achievers**

The five Independent Beauty Consultants in each Seminar affiliation with the highest number of qualified new personal team members over the six-month challenge period (July 1 – Dec. 31, 2017) will each earn a trip voucher valued at \$5,000.

The Independent Sales Directors and Independent National Sales Directors of the five Independent Beauty Consultant achievers will also each earn a trip voucher valued at \$5,000.

# Congrats on last month's order!

Alicia C. Hawes	\$2,101.50
Anne M. Brooks	\$1,004.00
Tabatha V. Bluford	\$656.00
Trudy A. Williams	\$604.00
Christine V. Watkins	\$601.50
Johnnie M. Stephens	\$601.00
Nicole Black	\$420.50
Beverly D. Adams	\$357.00
Gloria A. Ross	\$313.50
Tash Beverly	\$273.00
Donna M. Allen	\$254.50
Cheryl E. Isibor	\$248.50
Levier E. Hunt	\$244.50
Tracie F. Jones	\$233.50
Robin N. Webster	\$233.00
Dawn Boozer	\$232.50
Andrea L. Mccray	\$227.50
Dominique Montgomery	\$227.00
Martha J. Rucker	\$226.00
NyUmmisha Johnson	\$226.00
Shakia A. Williams	\$111.00
Ashley M. Black	\$54.00
Marissa Gillis	\$44.00
Catherine Reid	\$40.50
Regina Sullivan	\$27.00
Wanda Jackson	\$12.00

## All-Star Star Consultant Consistency Prizes

### 2018 All-Star kate spade new york® Collection

Each All-Star Star Consultant level (Sapphire through Pearl) has its own unique consistency prize, each from the same spectacular kate spade new york® Collection. Your total year-end contest credits will determine which super chic prize is yours! You'll also earn:

- An invitation to the special prize party at Seminar 2018 where you'll pick up your prize.
- Standing recognition at Seminar 2018.



## New Faces Take You Places Fall Consistency Challenge

Earn the exclusive designer Grow charm bracelet and achieve the New Faces Take You Places Fall Consistency Challenge when she achieves the New Faces Take You Places challenge every month from July to December 2017.



## TOP COURT OF SALES

7/1/2016 - 6/30/2017

		YTD Retail	YTD PC Credit	YTD Total
1	Alicia C. Hawes	\$28,473.30	\$5,534.00	\$34,007.30
2	Anne M. Brooks	\$19,234.10	\$4,736.00	\$23,970.10
3	Trudy A. Williams	\$16,990.00	\$5,628.00	\$22,618.00
4	Johnnie M. Stephens	\$14,474.80	\$3,627.30	\$18,102.10
5	Cheryl E. Isibor	\$12,330.60	\$1,450.00	\$13,780.60
6	Christine V. Watkins	\$12,014.50	\$1,490.00	\$13,504.50
7	Tash Beverly	\$11,256.00	\$0.00	\$11,256.00
8	Beverly D. Adams	\$9,948.50	\$1,202.00	\$11,150.50
9	Tabatha V. Bluford	\$8,310.50	\$1,162.00	\$9,472.50
10	Damita L. Parks	\$7,378.60	\$1,325.00	\$8,703.60



## TOP COURT OF SHARING

7/1/2016 - 6/30/2017

1	Alicia C. Hawes	2	\$83.52
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# Listen for a Lip Gloss

Want to earn a **FREE Lip Gloss**? All you have to do is listen to a **30 minute interview** for a chance to win a **FREE lip gloss**! The call helps me with my training and there is no pressure to join!

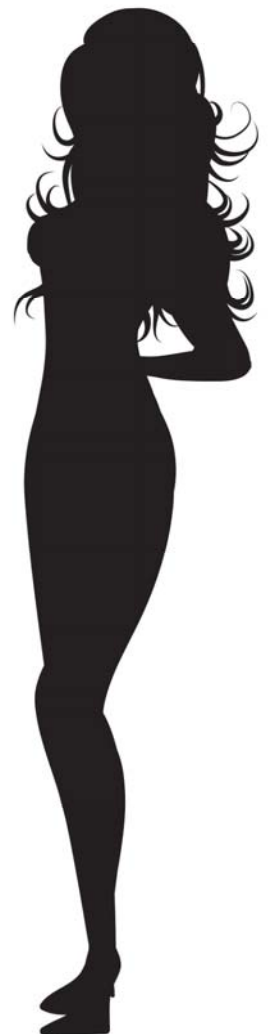
## You'll Hear About:

- ★ A Woman's MK Journey
- ★ Why She Began Her Business
- ★ How MK Consultants Make Money
- ★ Rewards and Prizes
- ★ What it Takes to Get Started
- ★ And Much More!

## To Qualify:

- ★ You must be over 18
- ★ Not have a current MK Consultant
- ★ Listen to the Entire Call
- ★ Answer a Few Quick Questions

**Schedule your call today!**



# Love Checks!

4% Recruiter Commission Level

Bonita C. Wheeler	\$84.06
Robin N. Webster	\$19.04
Johnnie M. Stephens	\$18.98
Beverly D. Adams	\$12.38
Tabatha V. Bluford	\$9.08
Alicia C. Hawes	\$1.76



Nice!

## »» Booking from Classes



## Facial Boxes

Which options do you like the best?  
Which will you use? Or will you create your own?



# Birthdays & Anniversaries!

August Celebrations

Birthdays	Day
Nikki Mcmannus	2
Velma Bluford	4
Shakia A. Williams	8
C. Woodward-Fowler	15
Trudy A. Williams	16
Damita L. Parks	20
Vickey A. Peake	21
Lakita Young	21
Vernessia McDowell	24
Sharon Byrd	29
Lisa A. Moon	29
Clemie J. Anderson	31
Deborah E. Eatmon	31

Anniversaries	Years
Martha J. Rucker	8
Tawanna N. Tate	2
Monique E. Hunter	1
C. Woodward-Fowler	1
Catherine Reid	1

Hip Hip

HOORAY



# 24 Products in 24 Hours

Challenge yourself to sell 24 products in 24 hours - can you do it?



Write the names below of 10 people who would like to learn more about the MK opportunity:

A large, empty rectangular box with a black border, intended for writing the names of 10 people who would like to learn more about the MK opportunity.



Sharon Byrd  
5541 Tipperlin Way  
Charlotte, NC 28278



# Vision Board

Have you worked on your 2017– 2018 vision board? A vision board basically is a visual, normally on a poster, where you place pictures of your wants, dreams and goals!

**What would I put on my vision board:**

- **Dreams**—if you knew you wouldn't fail, what would you wish for?
- **Big Career Goals**—a new car? Becoming a director? Becoming a National?
- **Others**—who else would benefit from you accomplishing your dreams? Think family, friends, charities, people in your community, etc.
- **Date**—think about WHEN you would like to accomplish particular goals

Our sales force has sold **MORE** than one million tubes of Clear Proof Deep-Cleansing Charcoal Mask in **less than two months of the launch!!!**

Nathan Moore, President of North America, issued a dare to break the Microdermabrasion Set record. When it was launched, it sold more than one million sets in the first two months! We did it!

